



Sean McDaniel

Senior Web Developer

Profile

Senior Web Developer with over 5 years of experience in delivering technical solutions that drive revenue growth. Strong expertise in website development, with a proven ability to effectively communicate and simplify technical concepts for clear understanding. Eager to leverage technical knowledge and sales skills in a Sales Engineer role.

Employment History

Senior Web Developer at City Beauty

February 2021 — Present

- Led a team of 4 developers to enhance sales funnels, revamp the company website, deploy testing environments, and improve website sustainability.
- Reconstructed sales funnels to improve page load speed and increase lead generation, boosting yearly revenue by \$3.4 million.
- Utilized Ionic framework with Angular for a new shopping cart platform, elevating upsell purchases by 11% and enabling Salesforce integration.
- Drove 5 successful product launches, achieving an average of \$962,000 in the first week of sales.
- Managed codebase for A/B testing, achieving a 9% increase in revenue from new customers through data-driven optimizations.
- Introduced Google Big Query implementation, streamlining data analysis using SQL for insightful marketing campaign reports.

Website Developer at The Market Press

March 2018 — February 2021

- Developed websites for 5 online businesses and over 20 real estate agents, leveraging custom WordPress templates and plugins to enhance lead generation by 40%.
- Designed wireframes using Adobe software for A/B testing, contributing to an 11% increase in conversions.

Education

B.S. Information Systems, Application Development, California State University, Long Beach

August 2018 — May 2020

Projects

CleanCuisine.ai

- Utilized Next.js and integrated GPT-3.5 from OpenAI through the Vercel AI SDK to develop recipe suggestions and assist users in achieving their dietary goals.
- [CleanCuisine.ai](#)

YouTube Video Player

- React web application mirroring the YouTube user interface, leveraging the YouTube API for search results and video recommendations.
- [YouTube App](#)

Details

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Links

[LinkedIn](#)
[GitHub](#)

Skills

